



Venture Manager & Startup Coach (m/f/d)

Job Profile

The Technologiepark Weinberg Campus, acts as a key link between high-tech companies, research institutions, and a growing community of startups and innovation networks.

More than 15,000 people study, research, and work on campus in forward-looking fields—turning ideas into innovations. Among the pillars supporting this innovation ecosystem is a targeted accelerator program.

The Startup Elevator Life Sciences & Bioeconomy is designed to support startups from pre-seed to growth stage in areas such as biotechnology, medical technology, diagnostics, pharmaceuticals, agrifood innovation, and sustainable bio-based solutions. The program helps startups build viable, scalable, and investor-ready ventures with strong scientific foundations and clear market orientation—thereby contributing directly to advancing healthcare, sustainability, and the transformation of the regional bioeconomy.

The accelerator is funded by the state of Saxony-Anhalt as part of the “Sachsen-Anhalt Business Accelerator Digital” initiative. The core of the program includes a 9-month startup accelerator program tailored to the unique dynamics of digital innovation.

Now, we are looking for a dedicated and innovation-driven

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Your Role

- Support life science, bioeconomy and digital startups in areas such as business development, market access (e.g., regulatory pathways, clinical validation, industrial upscaling), growth strategy, investment planning, and pitch readiness.
- Scout and attract promising startups and spin-offs from universities, research institutions, and the bioeconomy sector to join the program.
- Act as the go-to coach for participating teams, setting tailored development goals and providing structured feedback cycles.
- Communicate confidently with founders, investors, researchers, and C-level representatives from pharma, biotech, healthcare, agrifood, and related industries.
- Expand and manage relationships with relevant partners, scientific experts, regulatory advisors, service providers, and stakeholders across the life science and bioeconomy ecosystems.
- Represent the accelerator and the Weinberg Campus at key conferences, startup events, and industry-specific networking formats at both national and international levels.
- Support the design and delivery of sector-specific coaching sessions, workshops, and mentoring activities—sometimes independently, sometimes together with team members.
- Contribute to the planning and execution of the accelerator, as well as related project management tasks.



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Your Profile

- University degree (Bachelor, Master, PhD, or equivalent) in economics, business administration or a related field, ideally with a focus on life sciences, bioeconomy, digital business models, or a related field.
- Professional experience in business development, innovation consulting, commercialization, financial planning, investment process and market analysis.
- Familiarity with startup fundraising, regulatory approval processes (e.g., CE, EMA, FDA), technology transfer, and go-to-market strategies in healthcare, biotech, or bio-based industries.
- Strong problem-solving skills and the ability to quickly grasp complex scientific and bioeconomic business models.
- Confident, professional communication style – both with early-stage startups and established corporate stakeholders.
- Excellent organizational and time management skills.
- Passion for supporting innovation in life sciences and bioeconomy, and for strengthening the startup ecosystem in Saxony-Anhalt.
- Excellent communication skills in English and German (spoken and written).
- Proficient with modern office and collaboration tools (MS Office, Notion, Miro, etc.). Strong team spirit and a hands-on, founder-centric mindset.

What We Offer

- A meaningful role shaping the innovation landscape in a growing tech hub.
- Secure employment in a future-oriented field.
- Flat hierarchies and short decision-making paths.
- Modern office infrastructure in a dynamic environment.
- A collaborative and supportive team culture
- Business bike leasing.
- Free parking and excellent public transport access.
- Flexible working hours and one day of remote work per week.
- Team events in summer and winter.
- 30 vacation days per year.

This position is part of the EU-funded “Sachsen-Anhalt Business Accelerator - Health Technologies & Green Economy” project and is initially limited until July, 2027.

Please send your application by December 12th, 2025 to: personal@weinberg-campus.de

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www.technologiepark-weinberg-campus.de