



*Navigo Proteins GmbH is an established, successful, and growing biotech company, located in Halle/Saale, Germany. As protein engineering experts we discover and develop innovative proteins for, biotechnological as well as biotherapeutic and diagnostic applications in Precision Oncology. In our core business areas "Precision Capturing®" and "Precision Targeting" we use our patented affinity ligands platform to create highly specific target-binding proteins for their respective use. Our global clients and partners include pharmaceutical, life science and biotech companies.*

To support and expand our competitive intelligence and business development activities, we are looking for an

## **Competitive Intelligence Associate (m/f/d)**

We offer an excellent opportunity in the field of competitive intelligence and business development in an internationally operating biopharmaceutical organization. The successful candidate can expect a multifaceted job with personal responsibilities, good development opportunities and a long-term career perspective, as well as a sociable working atmosphere in a motivated team with flat hierarchies.

### *Your tasks:*

#### I. Competitive Intelligence:

- Market research - create business intelligence using various databases and web-based solutions like Informa, Endpoint etc.
- Keep up pace with industry developments and trends using primary and secondary research
- Analyze and compile business reports and present findings and trends effectively to management

#### II. Business Development:

- Tech scouting – use of face to face (events) and virtual platforms to initiate partnering discussions
- Maintain IT tools like CRM systems (HubSpot etc.) to support BD

#### III. Alliance Management:

- Research and screen the market to identify qualified partners, CROs and suppliers
- Manage partnerships and alliances on a day-to-day basis

### *Your requirements:*

- A scientific degree in biology, biochemistry, biotechnology, molecular medicine, or another field with strong connection to life sciences
- Strong analytical and data-visualization skills
- Effective communication and presentation skills
- Enthusiastic, self-driven team player
- Project management experience
- Experience in healthcare, pharma/biotech industry considered a plus
- Consulting experience considered a plus
- Ability to handle multiple tasks and set priorities to meet deliverables
- The ability to work independently and communicate efficiently with different internal and external stakeholders
- Fluency in spoken and written English



*Your advantages:*

- Multifaceted role with a lot of opportunity for growth in a fast-growing biotech focused on Precision Oncology
- Flexible working hours, home office possible, good work-life balance
- Great work atmosphere and team spirit, a motivated team with flat hierarchies
- Individual training opportunities (personal development)
- Social benefits, success-participation, and company pension schemes
- Company and team events

If you are tempted by this position, we are looking forward to reviewing your application, including your salary expectations and your earliest availability: [bewerbung@navigo-proteins.com](mailto:bewerbung@navigo-proteins.com)

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